

YOUR PERSONALITY PROFILE

Directions—In each of the following rows of four words across, place an X in front of the one word that most often applies to you. Continue through all forty lines; be sure each number is marked. If you are not sure which word «most applies» ask a spouse or a friend and think of what your answer would have been when you were a child. (Full definitions for each of these words begin on page 195.)

Strengths

- | | | | | |
|----|----------------------------------------|-------------------------------------------|---------------------------------------|----------------------------------------|
| 1 | <input type="checkbox"/> Adventurous | <input type="checkbox"/> Adaptable | <input type="checkbox"/> Animated | <input type="checkbox"/> Analytical |
| 2 | <input type="checkbox"/> Persistent | <input type="checkbox"/> Playful | <input type="checkbox"/> Persuasive | <input type="checkbox"/> Peaceful |
| 3 | <input type="checkbox"/> Submissive | <input type="checkbox"/> Self-sacrificing | <input type="checkbox"/> Sociable | <input type="checkbox"/> Strong-willed |
| 4 | <input type="checkbox"/> Considerate | <input type="checkbox"/> Controlled | <input type="checkbox"/> Competitive | <input type="checkbox"/> Convincing |
| 5 | <input type="checkbox"/> Refreshing | <input type="checkbox"/> Respectful | <input type="checkbox"/> Reserved | <input type="checkbox"/> Resourceful |
| 6 | <input type="checkbox"/> Satisfied | <input type="checkbox"/> Sensitive | <input type="checkbox"/> Self-reliant | <input type="checkbox"/> Spirited |
| 7 | <input type="checkbox"/> Planner | <input type="checkbox"/> Patient | <input type="checkbox"/> Positive | <input type="checkbox"/> Promoter |
| 8 | <input type="checkbox"/> Sure | <input type="checkbox"/> Spontaneous | <input type="checkbox"/> Scheduled | <input type="checkbox"/> Shy |
| 9 | <input type="checkbox"/> Orderly | <input type="checkbox"/> Obliging | <input type="checkbox"/> Outspoken | <input type="checkbox"/> Optimistic |
| 10 | <input type="checkbox"/> Friendly | <input type="checkbox"/> Faithful | <input type="checkbox"/> Funny | <input type="checkbox"/> Forceful |
| 11 | <input type="checkbox"/> Daring | <input type="checkbox"/> Delightful | <input type="checkbox"/> Diplomatic | <input type="checkbox"/> Detailed |
| 12 | <input type="checkbox"/> Cheerful | <input type="checkbox"/> Consistent | <input type="checkbox"/> Cultured | <input type="checkbox"/> Confident |
| 13 | <input type="checkbox"/> Idealistic | <input type="checkbox"/> Independent | <input type="checkbox"/> Inoffensive | <input type="checkbox"/> Inspiring |
| 14 | <input type="checkbox"/> Demonstrative | <input type="checkbox"/> Decisive | <input type="checkbox"/> Dry humor | <input type="checkbox"/> Deep |
| 15 | <input type="checkbox"/> Mediator | <input type="checkbox"/> Musical | <input type="checkbox"/> Mover | <input type="checkbox"/> Mixes easily |
| 16 | <input type="checkbox"/> Thoughtful | <input type="checkbox"/> Tenacious | <input type="checkbox"/> Talker | <input type="checkbox"/> Tolerant |
| 17 | <input type="checkbox"/> Listener | <input type="checkbox"/> Loyal | <input type="checkbox"/> Leader | <input type="checkbox"/> Lively |
| 18 | <input type="checkbox"/> Contented | <input type="checkbox"/> Chief | <input type="checkbox"/> Chartmaker | <input type="checkbox"/> Cute |
| 19 | <input type="checkbox"/> Perfectionist | <input type="checkbox"/> Pleasant | <input type="checkbox"/> Productive | <input type="checkbox"/> Popular |
| 20 | <input type="checkbox"/> Bouncy | <input type="checkbox"/> Bold | <input type="checkbox"/> Behaved | <input type="checkbox"/> Balanced |

Weaknesses

21___Blank	___Bashful	___Brassy	___Bossy
22___Undisciplined	___Unsympathetic	___Unenthusiastic	___Unforgiving
23___Reticent	___Resentful	___Resistant	___Repetitious
24___Fussy	___Fearful	___Forgetful	___Frank
25 ___Impatient	___Insecure	___Indecisive	___Interrupts
26___Unpopular	___Uninvolved	___Unpredictable	___Unaffectionate
27___Headstrong	___Haphazard	___Hard to please	___Hesitant
28___Plain	___Pessimistic	___Proud	___Permissive
29___Angered easily	___Aimless	___Argumentative	___Alienated
30___Naive	___Negative attitude	___Nervy	___Nonchalant
31___Worrier	___Withdrawn	___Workaholic	___Wants credit
32___Too sensitive	___Tactless	___Timid	___Talkative
33___Doubtful	___Disorganized	___Domineering	___Depressed
34 ___Inconsistent	___Introvert	___Intolerant	___Indifferent
35___Messy	___Moody	___Mumbles	___Manipulative
36___Slow	___Stubborn	___Show-off	___Skeptical
37___Loner	___Lord over others	___Lazy	___Loud
38___Sluggish	___Suspicious	___Short-tempered	___Scatterbrained
39___Revengeful	___Restless	___Reluctant	___Rash
40___Compromising	___Critical	___Crafty	___Changeable

PERSONALITY SCORING SHEET

Now transfer all your X's to the corresponding words on the Personality Scoring Sheet and add up your totals. For example, if you checked Animated on the profile, check it on the scoring sheet. (Note: The words are in a different order on the profile and the scoring sheet.)

Strengths

	Popular Sanguine	Powerful Choleric	Perfect Melancholy	Peaceful Phlegmatic
1	___Animated	___Adventurous	___Analytical	___Adaptable
2	___Playful	___Persuasive	___Persistent	___Peaceful
3	___Sociable	___Strong-willed	___Self-sacrificing	___Submissive
4	___Convincing	___Competitive	___Considerate	___Controlled
5	___Refreshing	___Resourceful	___Respectful	___Reserved
6	___Spirited	___Self-reliant	___Sensitive	___Satisfied
7	___Promoter	___Positive	___Planner	___Patient
8	___Spontaneous	___Sure	___Scheduled	___Shy
9	___Optimistic	___Outspoken	___Orderly	___Obliging
10	___Funny	___Forceful	___Faithful	___Friendly
11	___Delightful	___Daring	___Detailed	___Diplomatic
12	___Cheerful	___Confident	___Cultured	___Consistent
13	___Inspiring	___Independent	___Idealistic	___Inoffensive
14	___Demonstrative	___Decisive	___Deep	___Dry humor
15	___Mixes easily	___Mover	___Musical	___Mediator
16	___Talker	___Tenacious	___Thoughtful	___Tolerant
17	___Lively	___Leader	___Loyal	___Listener
18	___Cute	___Chief	___Chartmaker	___Contented
19	___Popular	___Productive	___Perfectionist	___Pleasant
20	___Bouncy	___Bold	___Behaved	___Balanced

Totals — Strengths

Weaknesses

	Popular Sanguine	Powerful Choleric	Perfect Melancholy	Peaceful Phlegmatic
21	___Brassy	___Bossy	___Bashful	___Blank
22	___Undisciplined	___Unsympathetic	___Unforgiving	___Unenthusiastic
23	___Repetitious	___Resistant	___Resentful	___Reticent
24	___Forgetful	___Frank	___Fussy	___Fearful
25	___Interrupts	___Impatient	___Insecure	___Indecisive
26	___Unpredictable	___Unaffectionate	___Unpopular	___Uninvolved
27	___Haphazard	___Headstrong	___Hard to please	___Hesitant
28	___Permissive	___Proud	___Pessimistic	___Plain
29	___Angered easily	___Argumentative	___Alienated	___Aimless
30	___Naive	___Nervy	___Negative attitude	___Nonchalant
31	___Wants credit	___Workaholic	___Withdrawn	___Worrier
32	___Talkative	___Tactless	___Too sensitive	___Timid
33	___Disorganized	___Domineering	___Depressed	___Doubtful
34	___Inconsistent	___Intolerant	___Introvert	___Indifferent
35	___Messy	___Manipulative	___Moody	___Mumbles
36	___Show-off	___Stubborn	___Skeptical	___Slow
37	___Loud	___Lord over others	___Loner	___Lazy
38	___Scatterbrained	___Short-tempered	___Suspicious	___Sluggish
39	___Restless	___Rash	___Revengeful	___Reluctant
40	___Changeable	___Crafty	___Critical	___Compromising

Totals — Weaknesses

Combined Totals

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